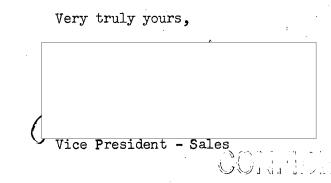
		•	CONTI	
				25X1
		/	SCRET	25X1
		, , , , , , , , , , , , , , , , , , ,		25X1
	Attention:			25X1
	Subject: (Quotation for the Development of Set.)	of a Transistorized Battery Operat	ed Radio
	* Terence:	Your letter dated 28 February 1	.955	
•	Frolosures:	(1) Quotation 591-7 (4 o (2) Price Analysis (4 copies) (3) Technical Proposal No. 639		25X1

We are submitting herewith our cost plus fixed fee proposal, consisting of enclosures one (1) through three (3) above, on the development and furnishing of ten (10) transistorized battery operated radio sets to cover the frequency range of 12 to 30 megacycles, and associated bill of materials, manufactured drawings, operating and maintenance manuals, and progress reports.

Our proposal is presented in two (2) options. Option I contemplates delivery of the equipment in accordance with specifications RR-11BB development specification, and RR-11BB development test specification, with minor exceptions as set forth in the attached technical posal (enclosure 3).

Because of our experience on contract RD-71 we are also able to propose an additional option. Under this option we propose to submit only tuners, and to make necessary modifications to the RR-11AA receiver developed under contract RD-71, to extend the operating range from 12 to 30 megacycles. This option would effect a considerable saving in equipment and associated drawings and manuals, while maintaining reliability in operation, and interchangeability of equipment. This desirable interchangeability feature could also be effected on any future production order and would result in a considerable saving to the government. In addition to the saving in cost, we anticipate that two (2) months can be cut from the delivery time if Option 2 is invoked.

We trust that our proposal possesses sufficient detail for your purposes, however, we would be pleased to enlarge on any aspect of our proposal if it would be helpful to you.



25X1

JAC:nrr

Gentlemen:

We offer the following quotation for acceptance within 30 days from this date.

Date March 23, 1955

Item	Quantity	Description	Cost
1	10	Prototypes Transistorized Battery Operated Radio Sets per T.P. 639	\$ 61,866
2	2 sets one of which is re- producible	Bill of Material	Included in the Cost of Item 1
	2 sets one of which is re- producible	Manufacturing drawings or sketchings suitable for preparation of manufacturing drawings	Included in the Cost of Item 1
4	15 copies	Operating and maintenance manual	Included in the Cost of Item 1
5	5 copies	Progress Reports	Included in the Cost of Item 1
		Total Cost	\$ 61,866
		Fixed Fee @ 8%	4,949
		Cost Plus Fixed Fee	\$ 66,815

Delivery:

F. O. B. Alexandria, Virginia

Item 1 - 12 months after approval to proceed has been received

Item 2 through 4 - concurrent with Item 1.

Item 5 - on a monthly basis

Conditions:

- 1. Government furnished equipment as set forth in Section 9 of Technical Proposal No. 639.
- 2. Approval of overtime premium not to exceed \$555.00.
- 3. The award contain the terms, clauses, and conditions of RD-71 insofar as applicable.



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We offer the following quotation for acceptance within 30 days from this date.

Date March 23, 1955

Item	Quantity	Description	Cost
1	10	Prototype tuners together with modifications to RR- llAA.	\$ 43,711
2	Same as Op	otion I	Included in the price of Item 1
•	Same as Op	otion I	Included in the price of Item 1
4	Same as Op	otion I	Incuded in the price of Item 1
5	Same as Op	otion I	Included in the price of Item 1
		Total Cost	\$ 43,711
		Fixed Fee @ 8%	3,497
•	· .	Cost Plus Fixed Fee	\$ 47,208

Delivery: F. O. B. Alexandria, Virginia

Item 1 - 10 months after approval to proceed has been received

Item 2 through 4 - concurrent with Item 1

Item 5 - on a monthly basis

Conditions:

- 1. Government loaned equipment per section 10 of TP 693.
- 2. Approval of overtime premium not to exceed \$417.
- 3. The award contain the terms, clauses and conditions of RD-71 insofar as applicable.



(/'Government Sales Manager, Hq.

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Description				Total
Direct Labor	Man Months		Amount	
Section Engineer Project Engineer Senior Engineer Junior Engineer Technician Model Shop Man Design Draftsman Detail Draftsman Process Writers	3.8 10 11 9 6 10.3 2.7 2.7		837 655 520 421 304 418 488 272 340	\$ 3,181 6,550 5,720 3,789 1,824 4,305 1,318 734 340
Total	56.5			\$ 27,761
Overtime Premium				555
Burden (9,775 hrs. @ \$2.28)				22,287
Material				6,228
Travel				200
Publications				642
Machine Time				320
Total Cost less G & A	•			\$ 57,993
G & A (6.678% of Cost.)		· , .		3,873
Total Cost including G	& A			\$ 61,866
Fixed Fee (8% of Cost)			. :	4,949
Cost Plus Fixed Fee	•	•		\$ 66,815



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Option II

Description				Total
Direct Labor	Man Months	Amount		·:
Section Engineer Project Engineer Senior Engineer Junior Engineer Technician Model Shop Man Design Draftsman Detail Draftsman Process Writers	2.8 8.5 9 5 3 7 2.7 2.7	837 655 520 421 304 418 488 272 340		\$ 2,344 5,568 4,680 2,105 912 2,926 1,318 734 238
Total	41.4			\$ 20,825
Overtime Premium				1117
Burden (7,162 hrs. @ \$2.28)				16,329
Material	•			2,584
Travel				200
Publications	. •			300
Machine Time				320
Total Cost less G & A			٤.	\$ 40,975
G & A (6.678% of Cost.)				2,736
Total Cost including G &	À A			\$ 43,711
Fixed Fee (8% of Cost)				3,497
Cost Plus Fixed Fee				\$ 47,208



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